NOTE FROM THE EXECUTIVE DIRECTOR

Our founder, Rachael Kessler, was a pioneer of Learner-Centered Education. As we begin our 17th year working with educators, it is exciting to see a growing national interest in the Learner-Centered approach, a mindset that is central to our work. We believe the student is at the heart of teaching and learning. Help us fulfill the vision of Rachael, PassageWorks, and our many allies to create a world led by a new generation of creative, compassionate, and empowered young people.

Mark Wilding, Executive Director
PassageWorks Institute

― Rachael Kessler ~ The Soul of Education (ASCD, 2000)

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LEARNER-CENTERED EDUCATION

WHAT IS LEARNER-CENTERED EDUCATION?
Learner-centered education recognizes that each student is unique, has unbounded potential, and an innate desire to learn. It is an education system that focuses on the needs of the whole child and creates EMPOWERED LEARNERS.

Qualities of an Empowered Learner

- Self-Aware: Conscious of one’s own character, feelings, and beliefs
- Empathetic: Able to connect with others and value diverse perspectives
- Resourceful: Can explore and collaborate to creatively solve problems
- Courageous: Able to advocate for themselves and stand up for others
- Resilient: Can persevere and bounce back from challenges
- Socially Responsible: Compassionate and charitable, seeks equity and justice for all

PASSAGEWORKS APPROACH

We believe TEACHERS are crucial to creating inclusive, LEARNER-CENTERED classrooms.

PassageWorks offers a variety of TRANSFORMATIVE professional development courses, workshops, seminars, and coaching to K-12 educators in schools across the United States.

Our INTEGRATED approach includes innovative practices and principles that enhance an educator’s capacity in the following FOUR STRANDS:

- Social Emotional Learning
- Cultural Responsiveness
- Mindfulness
- Whole Systems Thinking

PassageWorks also supports school leaders, students, and their families with a FOCUS ON WHOLE SCHOOL COMMUNITIES.

THE PASSAGEWORKS APPROACH

Direct School Work
Directly support school communities in multi-year projects to create powerful culturally responsive learning environments for young people.

Regional Partnerships
Collaborate with allies in education and with community partners to leverage our impact in many more school communities across the United States.

Changing the National Conversation about Education
Join in strategic initiatives with visionary leaders in the field of education at regional and national levels to support learner-centered education.

TRANSFORMING EDUCATION FROM THE INSIDE OUT

PASSAGEWORKS CREATES IMPACT IN 3 WAYS

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URGENT DEMAND FOR OUR WORK

In 2017, we saw increased and urgent demand for our work. As a result our Product/Service related revenue last year was the highest since our inception.

CULTURALLY RESPONSIVE LEADERSHIP INITIATIVE

PassageWorks has developed an equity focused leadership program for teachers, administrators, students, and families. The program is designed to support educators to identify their implicit and explicit biases, and ensure that student success is not dependent on social, racial, cultural, or economic factors. Dr. Vivian Elliott, Ph.D. leads the Institute in our efforts to embody culturally responsive values and practices in our organization and in our work with educators.

FINANCIALS

<table>
<thead>
<tr>
<th>Source of Revenue</th>
<th>2012</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product/Service Related Revenue</td>
<td>9%</td>
<td>62%</td>
</tr>
<tr>
<td>General Philanthropic</td>
<td>91%</td>
<td>38%</td>
</tr>
</tbody>
</table>

TOTAL INCOME: $622,972
TOTAL EXPENSES: $668,779
SUCCESS RATE: $699,433

In 2015 PassageWorks Institute became the fiscal sponsor of CircleTalk. CircleTalk is a social engagement program for older adults that disrupts isolation and loneliness. Participants in CircleTalk programs experience an increased sense of social health and well-being, belonging, and deeper connection with others in the conversation group. CircleTalk offers a positive, safe space for sharing stories, insights and feelings through evocative and creative activities. CircleTalk programs are inspired by the principles and practices of PassageWorks’ curricula.

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TEACHER COMMENTS

“Quite frankly, this is the best workshop I have ever attended in my time in the education profession.”
- Engaged Classrooms Program
San Jose, CA, March 2017

“Product/Service Related Revenue increased from 9% of the total revenue in 2012 to 62% of the total revenue in 2017.”

In 2017, we saw increased and urgent demand for our work. As a result our Product/Service related revenue last year was the highest since our inception.

"I am more relaxed. I am more grateful, I am more present. My kids need that."
-SMART1 Mindfulness Course
Boulder, CO, August 2017

“This has transformed the way I look at students and their unique perspectives, challenges, and strengths.”
-Cultural Responsiveness Program
Denver, CO, February 2017

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